



Remmen Auction & Appraisal Service

Specializing in Auctions, Appraisals, Estate Sales and Consulting

5010 NE 105th Avenue • Portland, Oregon 97220 • (503) 256-1226

www.remmenauction.com

December 1st, 2012

Dear Consignor,

To provide a higher quality of service for our consignors and bidders, effective December 1st, 2012 Remmen Auction, LLC will instate the following new rates:

- Item sells for \$0-\$199.99 you pay \$20.00 flat fee per lot
- Item sells for \$100.00 and up you pay 20% per lot
- \$5.00 minimum per listing fee for ProxiBid (*optional, you may opt-out if you would like to have your items sold in-house only.*)

Buyers Premium is 15% Credit Card and 13% Cash / Pre-Approved Check

We realize that this impacts our consignors. Remmen Auction has never increased rates in the past and has no intention of doing so again in the near future. However, in order to attract high quality buyers to help you earn even more money for your items, and to manage the increasing business expenses we've incurred during the last few years, we had no alternative. Unless you notify Remmen Auction, LLC in writing on or before December 1st 2012 we will continue selling your consignment items at these new rates. These terms supersede any previous agreements.

Over the next 3 months, Remmen Auction is undertaking an ambitious marketing plan to increase our visibility and build value for you, our consignors. You'll begin noticing some changes immediately. We are in the process of launching a new web site, providing professional attire for our employees to make it easier for consignors and bidders to identify our staff to ask questions when needed, implementing a referral program, will be improving auction flow to minimize the time it takes to collect items after the auction and have new plans to increase our auctions from one a month to two a month. Other enhancements are in progress and will be announced on our new web site soon.

As a consignor, we are always looking for desirable items with a value of \$100.00 or more. Desirability is the key to auction value. We're looking for quality items like Antiques, Coins, Vintage Firearms, Military items, Art Glass, Antique Furniture, Clean Furniture, Antique Toys, Collectibles, Costume and Fine Jewelry, Clocks and Pocket Watches, Hunting and Fishing Gear, Musical Instruments, Pottery, Glassware, Vintage Rugs, Artwork, Trains, Radios, Ivory, Collectable Dolls, Music Boxes, Sterling Silver, Quilts and Linens, Fine Art, Native American, Elegant Glass, Fine Porcelain, China and so on. **No Broken Items, Flea Market or Garage Sale leftovers.** Merchandise pick-up is available by appointment at \$70 per/hour.

This is an exciting time for us. We look forward to continuing a long and profitable relationship with you. Thanks again for being the best part of Remmen Auction!

Sincerely,

Debra Remmen
Owner
Remmen Auction